



Sea Pact | United for a Sustainable Future

Position Announcement

Executive Director

Posting Date 11/3/2021

Location: Work from Home Office, preferably in the United States

About Sea Pact

Sea Pact is a pre-competitive collaboration of leading North American seafood companies dedicated to driving stewardship and continuous improvement of social, economic, and environmental responsibility throughout the global seafood supply chain. Entering its 8th year, Sea Pact also provides grants for relevant projects working towards positive change within the seafood industry. Sea Pact operates as a project of Multiplier, a 501c3 nonprofit organization that accelerates impact for initiatives that protect and foster a healthy, sustainable, resilient, and equitable world. Learn more about Sea Pact at www.seapact.org.

The Position

The Executive Director will be the key management leader of Sea Pact and will be responsible for overseeing the administration, programs, and strategic plan of the organization.

Working closely with Sea Pact's Member Representatives, key responsibilities will include but not be limited to:

Planning and Partnering

- Leading the development and implementation of Sea Pact's strategic planning, including developing a plan to increase diversity of funding
- Networking and coordinating with current and potential NGO advisors/consultant partners to Sea Pact
- Linking Sea Pact activities with ongoing sustainable seafood partners and projects to increase impact within the sustainable seafood ecosystem

Program Development and Management

- Implementing a wide array of Sea Pact programs to carry out Sea Pact's mission
- Managing Sea Pact's grant making process including the facilitation of in-person meetings and the project review and selection process
- Monitoring legislative and policy developments relevant to sustainable seafood and Sea Pact's mission and responding in consultation with members

Member Relations

- Engaging with and serving as a liaison between Sea Pact member companies to ensure momentum is maintained on initiatives
- Leading and structuring organizational calls, meetings, and other correspondence as needed

External Relations

- Together with Sea Pact's member representatives and companies, serving as a highly visible, strong champion and ambassador for Sea Pact, its member companies, its funded projects and for improvement in the sustainability of the seafood supply chain.
- Developing a robust marketing and communications strategy, including a clearly recognized need for expansion of Sea Pact's public presence at critical industry gatherings, online and within partner organizations.

Fundraising and Budget Management

- Developing and managing Sea Pact's relationships with current and potential funders, including identifying and cultivating new funding support for Sea Pact as appropriate
- Overseeing and managing Sea Pact's budgeting, financial, and cash flow management processes

The Ideal Candidate will have:

- Leadership experience working in the seafood industry or in nonprofit or member-based organization specifically focused on seafood-related issues
- A demonstrated ability to work effectively with and quickly gain the respect and support of the full complement of stakeholders in the sustainable seafood arena
- Experience managing a steering committee, high-level advisors, or a Board
- Sound understanding of the sector, key stakeholders, and funding landscape with a highly developed network
- The ability to manage multiple diverse work streams with attention to detail while balancing competing priorities, meeting deadlines and delivering quality results
- A desire and flexible ability to travel and represent Sea Pact at a variety of industry events and gatherings, both nationally and internationally

The Successful Candidate will also be:

- An inspiring and strategic thinker with excellent planning, analytic, and management skills that drive and enable organizational growth
- An effective and compelling communicator who can speak and write clearly and persuasively about Sea Pact's membership and key initiatives
- Highly self-managed yet committed to fostering intentional collaboration and shared leadership
- A strong project manager, with a focus on reliably delivering on deadlines and meeting goals
- Tech savvy, with the ability and desire to leverage online collaboration and sharing tools to move mission forward

Details

Sea Pact is an operating project of Multiplier (www.multiplier.org) which provides a comprehensive compensation package, including a competitive starting salary (anticipated starting salary range of \$90,000 to \$100,000 depending on experience with the expectation that salary will increase in parallel with organizational growth), excellent medical and dental benefits, retirement savings and a generous vacation and sick leave policy. We understand that the sustainable seafood community is small and closely connected. All expressions of interest will be held in strictest confidence and applications will be accepted until position is filled.

Location: US preferred, close to major airport.

Applications will be accepted until the position is filled. First screening will occur on Monday, November 15th. Send us your résumé and cover letter to “seapact@multiplier.org” with “Sea Pact ED” in the subject line and in the body of the email answer: What calls you to this opportunity? What experiences make you uniquely qualified? Please also include your salary requirements.

We respectfully request no follow-up calls or emails.

EEO Statement

Multiplier and Sea Pact celebrate diversity and are committed to building inclusive teams and partnerships that represent a variety of backgrounds, perspectives, and skills. Multiplier and Sea Pact are also committed to providing an environment of mutual respect that is free from discrimination and harassment. Multiplier and Sea Pact prohibit discrimination in our governance, programs and activities on the basis of race, color, national origin, age, disability, religion, gender, sexual orientation, gender identity, genetic information, political beliefs, reprisal, marital status, amnesty, status as a covered veteran, because all or part of an individual’s income is derived from public assistance, or for any other non-merit based factor.