



# Sea Pact | United for a Sustainable Future

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## Managing Director, Sea Pact

**Background:** Sea Pact is a group of leading North American seafood companies dedicated to driving stewardship and continuous improvement of social, economic, and environmental responsibility throughout the global seafood supply chain. Entering their third year, Sea Pact continues to provide grants for relevant projects working towards positive change within the seafood industry.

**Role:** Sea Pact is looking for a high caliber individual to act as Managing Director of the organization on a part-time basis.

### Responsibilities:

- Be a vocal champion for Sea Pact, its member companies, its funded projects and the improvement of the seafood supply chain at all times.
- Act as a public representative of Sea Pact while being sensitive to the needs of its member companies.
- Act as a liaison between Sea Pact member companies and the organization.
- Liaise with the Sea Pact fiscal sponsor (currently New Venture Fund) to ensure seamless operations
- Develop a plan to increase diversity in funding, and pursue opportunities to increase the funds available for Sea Pact to invest, and draft a calendar of annual fund solicitation opportunities.
- Participate in donor cultivation, communication, involvement, and recognition.
- Work with Foundations and NGOs to ensure that Sea Pact and its work has the full support of the environmental community.
- Network and coordinate with NGO advisor/consultant partners to Sea Pact (currently FishWise, Sustainable Fisheries Partnership, Resiliensea Group) around the grant selection process and advocacy initiatives
- Work with the member companies to develop a marketing and communications strategy, including a clearly recognized need for expansion of our social media presence, a blog and an educational video series.
- Suggest ways that the member companies can maximize the value of Sea Pact projects.
- Lead bi-weekly phone calls, bi-annual reporting, and other correspondence as needed.
- Act as secretariat to the Sea Pact grant-giving process, including the facilitation of in-person meetings and the project review and selection process.



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## Minimum Qualifications:

1. Minimum 5 years experience working in the seafood industry, or in a leadership position for an NGO or Foundation specifically focused on seafood-related issues
2. Experience with fundraising, and having a pre-existing relationship with and understanding of Foundations and the grantmaking process is preferred and a plus
3. Excellent oral and written skills
4. Excellent communication and organization skills
5. Ability to work in a flexible, informal environment, and to take the initiative and work as part of a team as well as independently
6. Willing to travel from his/her home base several times during the contract
7. Ability and willingness to travel by all modes of transportation both nationally and internationally to remote locations if required

The ideal candidate will also have demonstrated leadership in improving fisheries management and marine conservation, and have good relations with the leading companies.

The contract runs from January 1 – December 31, 2016. It is part-time and applicant would be hired with independent contractor/consultant employment status; expected level of effort is a yearly average of between 10-15 hours per week. All qualified candidates are encouraged to apply by submitting a resume and letter of interest to Human Resources, Sea Pact at [hr.Sea.Pact@gmail.com](mailto:hr.Sea.Pact@gmail.com) by November 21, 2015.

**ALL APPLICATIONS WILL REMAIN STRICTLY CONFIDENTIAL TO SEA PACT AND ITS MEMBERS**